



Pain Management Group Achieves **30%** Revenue Growth Through Streamlined Claims Management



Our client is a growing Pain Management group, well-known for providing ongoing and futuristic pain management solutions to patients with 3 interventional pain specialists. The client was facing issues like delayed reimbursements, uncertain billing workflows, and high denial rates, which were affecting their cash flow.

Challenges Identified

High volume of claim rejections

The practice was facing the issue of high claims denials as payers were rejecting claims because of mistakes in the codes or incomplete information in the files.

Lag in Claims Submission

The client was unable to submit the claims on time. They were often submitting them 4–6 days after the date of service, which was causing delays in the revenue cycle and timely filing denials.

Limited visibility

The in-house team was not able to track where the claims were in the process or how other important metrics were performing, making it difficult to fix the problem quickly.

Delayed reimbursements

Client was struggling because insurance companies were taking a longer time to pay because claims had mistakes, details were missing, and they were not meeting their specific rules. It was hampering the cash flow of the practice.

Denial Tracking Issues

The client was facing issues, as there was no centralized system for monitoring denials, which led to repeated mistakes and inefficient appeals.

Solutions Delivered



Timely Claims Submission and Rejections Resolution

We ensure the claim submission within 24-48 hours of the date of service, leaving no lag days behind. Our team tracked all the rejections and worked the same day for a faster payment cycle.

Streamlined Claims Management

We provided a dedicated claims management team, which ensured timely claims follow-ups and thus contributed to the revenue growth.

Denial Management and Analytics

We provided end-to-end support by introducing dashboards to track denial trends and KPIs. We also developed a workflow for fast resubmission of the claims that were denied by payers.

End-to-End Revenue Cycle Visibility

We enabled real-time tracking of each and every claim from submission to reimbursement to provide insights into their billing performance and cash flow patterns.

Real Results after Partnering with StafGo Health



6%

Claim Rejection Rate improved

After partnering with us, the client's rejection rate significantly improved. We implemented automated claims processing and enhanced coding accuracy. As a result, the rejection rate of our client dropped from 18% to just 6%, resulting in faster reimbursements and a more efficient revenue cycle.

97%

Denial Reduction

Client achieved a considerable decrease in claim denials by using the denial management strategies given by us. This includes accurate medical coding, real-time claim validation, and improved documentation practices. This helps the client to reduce denial by 45%.

85%

Revenue Growth

Partnering with us delivered a 25–30% increase in monthly net collections within just six months. This happens with the help of cleaner claims, faster reimbursements, and improved denial management—without increasing patient volume.

StafGo Health is more than just a regular billing company - We are your complete RCM partner in your growth journey. We offer End-to-End Revenue cycle management solutions specific to medical and dental practices in the United States. With experience of more than 15 years, our goal is to add value to healthcare practices in terms of improved collections, reduced claim denials, and enhanced operations. StafGo Health is owned by highly experienced industry leaders and a team of experts who deeply understand the RCM services and are keen to deliver the best quality and great care for healthcare providers. We provide Credentialing & Fee Negotiation, Insurance Verification, Prior Authorization Management, Coding and Billing, AR and Denial management, Payment Posting & EFT Reconciliation, Patient billing & support, Legacy A/R resolution, Credit A/R Resolution, Practice Transition and Planning services to both dental and medical practices across the United States. Unlock unmatched revenue growth, reduced costs, and streamlined operations with StafGo Health— The USA-Physician Owned and Managed Nation's Leading RCM company.



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